

### 2021 MEDIA KIT



- Events
- Marketing
- Digital Reach
- Networking + more

PRESENTED BY: El Clasificado

#### **ABOUT US**



Su Socio de Negocios seeks to provide the owners of Hispanic small businesses with the resources and education necessary to help their businesses thrive in competitive marketplaces. Through expos with expert keynote speakers, newsletters with content from respected business people, and the susociodenegocios.com website, these entrepreneurs are able to learn more about programs that are available to help them understand various laws, tools and technology to help their business run more smoothly, and strategies to help get their business noticed by the buyers within their targeted niche or demographic.

#### **Reach Hispanic Small Business Owners**

- 2 annual events reaching hundreds of Hispanic small business owners
- Over 11,000 monthly pageviews on the SSDN site
- 14,500 subscribed users to our e-mail database

#### BUSINESS PARTNERS:







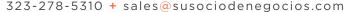














#### **ONLINE AUDIENCE PROFILE**

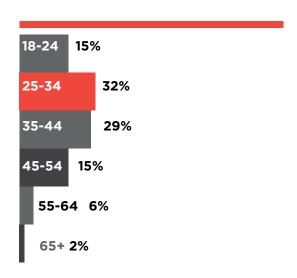




VS









LOCATION

**Organic search 84%** 

**WEB TRAFFIC** 

♦ U.S.

◆ Mexico

**♦** (

◆ Colombia

Mobile 63%

Desktop 35%

Tablet 2%

Source: Google Analytics 2019 Data



#### MARKETING + DIGITAL REACH



#### **Solo-Sponsored E-mail Campaign**

Susociodenegocios.com's database offers Hispanic e-mail marketing opportunities in the form of a solo-sponsored e-mail campaign.

We ensure that we follow all local and national guidelines to avoid spamming our subscribers, and ensure that each e-mail is optimized to display on mobile and desktop screens.

## **Newsletter Banner**Reach over 14,500 Hispanic small business owners

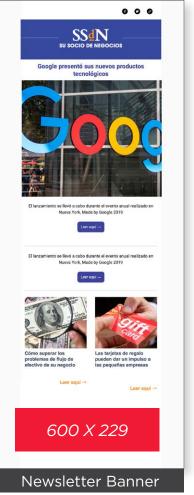
- Custom Newsletters
- Direct e-mail marketing
- Optimized for desktop and mobile devices
- 600 x 229 Banner Ad

FULL DATABASE over 14,500 recipients receive our newsletters every Wednesday

#### Online Web Banners 11,000 average page views per month

Standard banner advertising is available. For companies with digital banner campaigns, we provide geotargetting and other advertising options to help reach niche US Hispanic markets.

- 300x250 above or below the fold
- Optimized for display on desktop and mobile devices







#### LIVE EVENTS









The Su Socio de Negocios events attract hundreds of eager Spanish-speaking small business owners to hear keynote speakers educate, inspire, and provide tools for each attendee. The ultimate goal is to help each attendee gain a competitive advantage in the marketplace and be able to build sustainable access.

#### **Marketing Opportunities:**

- Booths provide direct interaction with Hispanic business owners
- Pre + post-event newsletter to registrants plus attendees
- 🗸 Branding opportunities on collateral, event sign-up page and more
- E-Mail Marketing to all attendees
- Speaking Time

#### **Attendee experience:**

- Educational workshops
- Networking sessions
- Seminars with keynote speakers
- Cocktail reception

#### **2021 EVENTS CALENDAR**

#### **Business Expo**

Wednesday, April 7, 2021

901 Via San Clemente, Montebello, CA 90640 5:30PM - 9PM

#### **Business Series**

August 2021 (Date TBD)

The Los Angeles Mayor's Office 200 North Spring Street, Los Angeles, CA 90012 9AM - 11AM

# LATINO BUSINESS EXPO 2021



	Executive	Platinum	Gold	Silver
		BEST VALUE		
One 10x10 Exhibitor Space with 8ft table (two chairs, Black linen)	~	V	V	~
Four Exhibitor Passes	~	~	<b>V</b>	~
Bag Insert into our take home bag	~	~	V	~
Digital Magazine	~	~	V	~
Classified Statewide ads on elclasificado.com for 30 days	~	~	V	
Social Media mentions	~	~	V	
Your business logo on our Marketing Campaigns	~	~	V	
Facebook LIVE Segment	~	~	V	
Brand mention (on stage)	<b>✓</b>	~		
E-mail to all SSDN Database subscribers	<b>~</b>	~		
Banner on SSDN E-Newsletter	~	~		
Signage at Event (Rotating logo on stage)	~	~		
Video	~			

#### A La Carte Items

✓ Bag Insert	\$199	
Inclusion of your marketing pieces in our take-home Bag		
(400 flyers • Deadline to submit items 3/25/20)		
✓ Banner on SSDN E-Newsletter	\$199	
✓ *E-Mail Blast to all attendees	\$299	
✓ *E-Mail Blast to all attendees		
+ All our SSDN Dabatabase subscribers		
✓ Exhibitor Space with Four Exhibitor Passes	\$450	

# Pre-Event Education Workshop

Only 2 Slots Available (10–15 Minutes)  $^{\rm 900}$  –With any package

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Reserve your space today > www.latinoexpoevent.com

# Join the Hispanic business community

**>** 877-999-7736

www.echispanicmedia.com



